# GRAND-FLO BERHAD 

(607392-W)
isted company
(Incorporated in Malaysia)

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE QUARTER AND YEAR-TO-DATE ENDED 31 DECEMBER 2017



## Earnings/(loss) Per Share attributable

 to owners of the Company:| Note | Sen per <br> share | Sen per <br> share | Sen per <br> share | Sen per <br> share |
| :---: | ---: | ---: | ---: | ---: |
| B9 | 1.18 | $(0.12)$ | 2.78 | $(2.01)$ |
| B9 | - | - | - | - |

The above unaudited condensed consolidated statement of profit or loss should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to these interim financial statements.

|  |  | $\begin{array}{r} \text { As at } \\ 31 / 12 / 2017 \end{array}$ | $\begin{array}{r} \text { As at } \\ 31 / 12 / 2016 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | Note | RM | $\begin{array}{r} \text { RM } \\ \text { (Audited ) } \end{array}$ |
| Assets |  |  |  |
| Property, plant and equipment | A12 | 8,350,022 | 13,306,846 |
| Investment in associate, quoted |  |  | 11,629,247 |
| Investment in associate, unquoted |  | 1,355,925 | 718,172 |
| Other investment, unquoted |  | 14,794 | 15,204 |
| Development costs |  |  | 1,813,059 |
| Goodwill on consolidation |  | 33,447,524 | 34,126,122 |
| Deferred tax assets |  |  | 339,000 |
| Non-current assets |  | 43,168,265 | 61,947,650 |
| Property development cost |  | 47,854,766 | 81,272,845 |
| Inventories |  | 28,271,678 | 6,010,694 |
| Accrued billings |  | 3,781,857 | 11,216,282 |
| Trade receivables |  | 28,990,571 | 22,341,257 |
| Other receivables |  | 2,267,960 | 2,880,249 |
| Amount due from directors |  |  | 3,563,019 |
| Amount due from related party |  | 36,227 | 78,000 |
| Tax recoverable |  | 1,568,705 | 777,654 |
| Dividend receivable |  | 1,060,831 | 1,060,831 |
| Fixed deposit with licensed banks |  | 19,988,117 | 1,693,174 |
| Cash and bank balances |  | 11,987,751 | 12,956,623 |
| Current assets |  | 145,808,463 | 143,850,628 |
|  |  |  |  |
| Total assets |  | 188,976,728 | 205,798,278 |
|  |  |  |  |
| Equities and liabilities |  |  |  |
| Share capital | A6 | 62,849,846 | 48,311,571 |
| Share premium | A6 |  | 14,538,275 |
| Treasury shares, at cost | A7 | $(2,006,102)$ | (1,497,290) |
| Other reserves |  | 1,109,451 | 1,109,451 |
| Foreign exchange fluctuation reserve |  | 806,312 | 1,391,694 |
| Revaluation reserve | A12 | 4,548,634 | 6,160,852 |
| Retained earnings |  | 55,623,145 | 40,021,750 |
| Equity attributable to owners of the Company |  | 122,931,286 | 110,036,303 |
| Non-controlling interest |  | 37,413,504 | 42,030,530 |
| Total equity |  | 160,344,790 | 152,066,833 |
| Long-term borrowings | B6 | 1,800,671 | 8,309,693 |
| Deferred tax liabilities |  | 88,168 | 1,091,691 |
| Non-current liabilities |  | 1,888,839 | 9,401,384 |
| Trade payables |  | 13,200,050 | 26,587,772 |
| Other payables |  | 8,613,872 | 4,444,048 |
| Amount due to directors |  |  | 8,000 |
| Amount due to related parties |  | 116,942 | 2,002,632 |
| Short-term borrowings | B6 | 4,499,801 | 10,900,094 |
| Tax payable |  | 312,434 | 387,515 |
| Current liabilities |  | 26,743,099 | 44,330,061 |
| Total liabilities |  | 28,631,938 | 53,731,445 |
|  |  |  |  |
| Total equity and liabilities |  | 188,976,728 | 205,798,278 |
|  |  | Sen | Sen |
| Net assets per share attributable to owners of the Company |  | 25.45 | 22.78 |
| Net tangible assets per share |  | 18.52 | 15.34 |

The above unaudited condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2016 and the accompanying explanatory notes attached to these interim financial statements.
(Incorporated in Malaysia)
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR-TO-DATE ENDED 31 DECEMBER 2017

 these interim financial statements.

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

FOR THE YEAR-TO-DATE ENDED 31 DECEMBER 2017

## CASH FLOW FROM OPERATING ACTIVITIES

Profit/ (Loss) before taxation
Adjustments for:-
Amortisation of development costs
Amortisation of other investment
Bad debts written off
Depreciation of Property, Plant and Equipment ("PPE")
Gain on disposal investment
Gain on disposal of associate
Loss on disposal of a subsidiary
Development cost written off
Goodwill written off
mpairment loss on other \& trade receivables
Interest income
nventories written off
nventories written down
interest expense
PPE written off
Reversal of impairment loss on trade receivables
Share of results of associates, net of tax
Unrealised gain on foreign exchange
Operating profit before working capital changes
Property development activities
nventories
Trade and other receivables
Trade and other payables
Directors
Related parties
Progress billing / Accrued billing

## CASH FROM OPERATIONS

Tax paid
NET CASH FROM/(USED IN) OPERATING ACTIVITIES
CASH FLOW FROM INVESTING ACTIVITIES

## Advances from associate

Repayment to directors
Net cash inflow from disposal of subsidiary
Development costs incurred
interest received
Proceeds from disposal of associate
Dividend received from associates companies
Proceeds from disposal of PPE
Uplift of fixed deposit
Purchase of property, plant and equipment
(Redemption)/subscriptions of the redeemable non-convertible preference shares in subsidairies by non-controlling interest

## NET CASH FROM INVESTING ACTIVITIES

## CASH FLOW FROM FINANCING ACTIVITIES

nterest paid
Net repayment of term loan andd short term borrowing
Purchase of treasury shares
Repayment of hire purchase and finance lease payables
Dividend paid to shareholders
Dividend paid to non-controlling interes
Share issuance expenses

NET CASH USED IN FINANCING ACTIVITIES
Effect of foreign exchange translation
NET INCREASE IN CASH AND CASH EQUIVALENTS
Foreign exchange fluctuation reserve
CASH AND CASH EQUIVALENTS B/F

## CASH AND CASH EQUIVALENTS C

## NOTES TO CASH FLOW STATEMEN

Cash and cash equivalents comprise:
Cash and bank balances
ixed deposit with licensed banks

## 12 MONTHS ENDED

 31/12/2017 RM15,037,380

| $1,013,846$ | $1,080,719$ |
| ---: | ---: |
| 410 | 410 |
| - | 3,773 |
| 488,703 | $1,765,329$ |
| $(333,533)$ | $(13,446)$ |
| $(12,348,072)$ | 180,743 |
| $1,169,352$ | $3,773,646$ |
| $1,619,956$ | - |
| 678,598 | $4,636,472$ |
| 917,897 | 237,422 |
| $(293,509)$ | $(185,212)$ |
| 695,801 | $1,588,663$ |
| - | 629,535 |
| 835,843 | $2,250,517$ |
| 177,961 | 19,288 |
| - | $(3,822)$ |
| $(813,523)$ | $(869,327)$ |
| - | $(11,999)$ |


| 8,847,110 | 12,484,895 |
| :---: | :---: |
| 33,418,079 | $(23,735,089)$ |
| (22,956,786) | 2,332,273 |
| $(7,836,243)$ | 20,659,649 |
| $(12,235,329)$ | $(11,743,656)$ |
| 3,563,019 | 1,143,291 |
| $(962,596)$ | 6,854,970 |
| 7,434,425 | $(6,934,721)$ |
| 9,271,679 | 1,061,612 |
| $(1,246,349)$ | $(3,827,619)$ |
| 8,025,330 | $(2,766,007)$ |


| $(8,000)$ | $\begin{gathered} 105,077 \\ (1,392,040) \end{gathered}$ |
| :---: | :---: |
| 700,000 | 1,320,715 |
| $(820,743)$ | $(737,998)$ |
| 293,509 | 185,212 |
| 25,169,801 | 1,125,142 |
|  | 38,652 |
| 4,500,000 | 51,519 |
|  | 970,960 |
| $(79,514)$ | $(447,466)$ |
| $(5,616,000)$ | 15,079,960 |
| 24,139,053 | 16,299,733 |
| $(835,843)$ | $(1,639,780)$ |
| $(12,688,370)$ | $(5,692,902)$ |
| $(503,464)$ | $(394,070)$ |
| $(220,945)$ | $(896,484)$ |
| - | $(2,393,318)$ |
|  | $(40,000)$ |
| $(5,348)$ | $(5,047)$ |
| $(14,253,970)$ | $(11,061,601)$ |
| $(85,654)$ | $(875,567)$ |
| 17,824,759 | 1,596,558 |
| $(498,688)$ | $(163,457)$ |
| 14,649,797 | 12,716,477 |
| 31,975,868 | 14,149,578 |


| $11,987,75$ |
| ---: |
| $19,988,117$ |
| - |
| $\mathbf{3 1 , 9 7 5 , 8 6 8}$ |


| $12,956,623$ |
| ---: |
| $1,693,174$ |
| $(500,219)$ |
| $\mathbf{1 4 , 1 4 9 , 5 7 8}$ |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## FOR THE QUARTER ENDED 31 DECEMBER 2017

## PART A - EXPLANATORY NOTES PERSUANT TO FRS 134

## A1. ACCOUNTING POLICIES AND BASIS OF PREPARATION

This condensed consolidated financial statements ( $\tilde{\text { Ch}}$ Ondensed Reportò) has been prepared in accordance with Financial Reporting Standards ( $\mathfrak{F}$ RSsò 134 Interim Financial Reporting, International Accounting Standard (ñASŎ 34 Interim Financial Reporting and the requirement of the Companies Act 2016 in Malaysia, where applicable.

This Condensed Report has also been prepared in accordance with paragraph 9.22 (Appendix 9B part A) of the Main Market listing requirement of Bursa Malaysia Securities Berhad ("Bursa Securitiesò).

This Condensed Report should be read in conjunction with Grand-Flo Berhadês (r̃̈Grand-Floò the $\tilde{\text { r̃Companyòor the r̃Groupdे audited consolidated financial statements }}$ for the financial year ended (fFYEd 31 December 2016. The explanatory notes attached to the Condensed Report provide an explanation of event and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2016.

The accounting policies and methods of computation adopted for this Condensed Report is consistent with those adopted in the annual financial statements for the financial year ended 31 December 2016 except for the adoption of the following new FRSs, amendments to FRSs and IC Interpretations that are effective for financial statements effective from 1 January 2017, as disclosed below:

| Amendments to FRS effective 1 January 2017 |  |
| :--- | :--- |
| Amendments to FRS 107 | Disclosure Initiative |
| Amendments to FRS 112 | Recognition of Deferred Tax Assets for Unrealised Losses |
| Amendments to FRS 12 | Annual Improvements to FRS Standards 2014-2016 <br> Cycle |

The adoption of the above amendments to FRSs does not have any significant impact to the Group.

The Group has not applied the following new FRSs, new interpretations and Amendments to FRSs that have been issued by the MASB which are not yet effective for the Group.

| MFRSs and IC Interpretations | Effective Date |
| :--- | :--- |
| MFRS 9 Financial Instruments (IFRS 9 issued by IASB in <br> July 2014) | 1 January 2018 |
|  <br> Amendments to MFRS 15: Effective Date of MFRS 15 | 1 January 2018 |

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## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

FOR THE QUARTER ENDED 31 DECEMBER 2017
A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS
The audit report of the preceding annual financial statements for the FYE 31 December 2016 was not subject to any qualification.

A3. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE
There were no unusual items during this quarter.

## A4. SEASONAL OR CYCLICAL FACTORS

The business of the Group was not affected by any significant seasonal or cyclical factors.

## A5. SIGNIFICANT ESTIMATES AND CHANGES IN ESTIMATES

There were no changes in estimates that have had a material effect in the current quarter results.

## A6. SHARE CAPITAL AND SHARE PREMIUM

Included in share capital is share premium amounting to RM14,538,275 that is available to be utilised in accordance with Section 618(3) of Companies Act 2016 on or before 30 January 2019 ( 24 months from commencement of Section 74 of Companies Act 2016).

## A7. DEBT AND EQUITY SECURITIES

There were no issuance or repayment of debt and equity securities, share buyback, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period ended 31 December 2017 save for the following:-

Details of treasury shares held

| Detail | Number of Treasury Shares |
| :---: | :---: |
| Balance as at 30 September 2017 | 7,268,800 |
| Repurchased during the quarter ended 31 December 2017 | 701,200 |
| Balance as at 31 December 2017 | 7,970,000 |

## A8. DIVIDEND PAID

There was no dividend paid during the quarter under review.

# NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 DECEMBER 2017 

## A9. OPERATING REVENUE

OPERATING REVENUE BY GEOGRAPHICAL AREA FOR THE QUARTER

|  | Malaysia |  |  | Others ${ }^{\text {F }}$ |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3111212017 | 31/1212016 Changes |  | $\begin{array}{r} 311122017 \\ \text { RM'OOO } \end{array}$ | 3111212016 Changes |  | $\begin{array}{r} \hline 3111212017 \\ \text { RM'000 } \end{array}$ | 31112/2016 Changes |  |
|  | RM'OOO | RM'OOO | \% |  | RM'000 | \% |  | RM'OOO | \% |
| Major segments: |  |  |  |  |  |  |  |  |  |
| EDCCS* \& Labels | 20,189 | 14,210 | 42.1 | 3,318 | 4,322 |  | 23,507 | 18,532 | 26.8 |
| Properties | 6,947 | 3,206 | 116.7 |  |  |  | 6,947 | 3,206 | 116.7 |
| Total revenue | 27,136 | 17,416 | 55.8 | 3,318 | 4,322 | (23.2) | 30,454 | 21,738 | 40.1 |

OPERATING REVENUE BY GEOGRAPHICAL AREA FOR YEAR-TO-DATE

|  | Malaysia |  |  | Others ${ }^{\text {r }}$ |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2017 | 31/1212016 Changes |  | $\begin{array}{r} \hline 3111212017 \\ \text { RN'OOO } \end{array}$ | 3111212016 Changes |  | $\begin{array}{r} 31 / 1212017 \\ \text { RN'000 } \end{array}$ | 3111212016 Changes |  |
|  | RW'OOO | RM'OOO | \% |  | RM'OOO | \% |  | RM'000 | \% |
| Major segments: |  |  |  |  |  |  |  |  |  |
| EDCCS* \& Labels | 62,055 | 54,807 | 13.2 | 11,807 | 13,084 | (9.8) | 73,862 | 67,891 | 8.8 |
| Properties | 30,173 | 52,387 |  |  |  |  | 30,173 | 52,387 | (42.4) |
| Total revenue | 92,228 | 107,194 | (14.0) | 11,807 | 13,084 | (9.8) | 104,035 | 120,278 | (13.5) |

* Enterprise Data Collection and Collation System ("EDCCS")
\# Based on an exchange rate of HKD100: RM51.80, being the middle rate quoted by the
Bank Negara Malaysia ("BNM") as at 29 December 2017.


## A10. OTHER INCOME

|  | Quarter Ended |  |  | Year-To-Date Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2017 | 31/12/2016 | Changes | 31/12/2017 | 31/12/2016 | Changes |
|  | RM'000 | RM'000 | \% | RM'000 | RM'000 | \% |
| Interest income | 151 | 65 | 132.3 | 294 | 185 | 58.9 |
| Gain/(loss) on foreign exchange | (31) | (44) | (29.5) | 79 | 147 | (46.3) |
| Gain on disposal of property plant \& equipment ("PPE") | 6 | 7 | (14.3) | 6 | 34 | (82.4) |
| Net gain on disposal of of an associate | 7,193 | - | - | 12,348 | - |  |
| Rental income | 35 | 61 | (42.6) | 136 | 404 | (66.3) |
| Miscellaneous income | 16 | 110 | (85.5) | 128 | 114 | 12.3 |
| Total other income | 7,370 | 199 | 3603.5 | 12,991 | 884 | 1369.6 |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT <br> FOR THE QUARTER ENDED 31 DECEMBER 2017

## A11. OTHER SEGMENTAL INFORMATION

## OPERATING SEGUENT BY PRODUCT FOR THE QUARTER

|  | EDCCS \& Labels |  |  | Properties |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2017 | 31/12/2016 Changes |  | 31/12/2017 | 31/12/2016 Changes |  | 31/12/2017 | 31/12/2016 | Changes |
|  | RM'000 | RM'000 | \% | RM'000 | RM'000 | \% | RM'000 | RM'000 | \% |
| Revenue (note A9) | 23,507 | 18,532 | 26.8 | 6,947 | 3,206 | 116.7 | 30,454 | 21,738 | 40.1 |
| Other income (note A10) | 7,369 | 191 | 3758.1 | 1 | 8 | (87.5) | 7,370 | 199 | 3603.5 |
| Direct cost | $(23,389)$ | $(16,855)$ | 38.8 | $(6,306)$ | (749) | 741.9 | $(29,695)$ | $(17,604)$ | 68.7 |
| Segment profit/(loss) | 7,487 | 1,868 | 300.8 | 642 | 2,465 | (74.0) | 8,129 | 4,333 | 87.6 |
| Finance cost | (178) | (381) | (53.3) | (26) | $(1,298)$ |  | (204) | $(1,679)$ | (87.8) |
| Depreciation and amortisation | (83) | (386) | (78.5) |  | . |  | (83) | (386) | (78.5) |
| Inventories written off/down | (301) | $(2,218)$ | (86.4) |  | - |  | (301) | $(2,218)$ | (86.4) |
| Impairment on other \& trade receivables | (859) | (237) | 262.4 |  | - |  | (859) | (237) | 262.4 |
| Disposal on PPE | (175) | (19) | 821.1 |  | - |  | (175) | (19) | 821.1 |
| Share of results of associates | 52 | 537 | (90.3) | - | - |  | 52 | 537 | (90.3) |
| Loss on disposal of subsidiary | $(1,169)$ |  |  | - | - |  | $(1,169)$ | - |  |
| Income tax expenses | 585 | (130) | 550.0 | (150) | (385) | (61.0) | 435 | (515) | 184.5 |
| Segmental profitt(loss) after taxation | 5,359 | (966) | 654.8 | 466 | 782 | (40.4) | 5,825 | (184) | 3265.8 |

OPERATING SEGMENT BY PRODUCT FOR YEAR-TO-DATE

|  | EDCCS \& Labels |  |  | Properties |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31/12/2017 | 31/12/2016 Changes |  | 31/12/2017 | 31/12/2016 | hanges | 31/12/2017 | 31/12/2016 | anges |
|  | RM'000 | RM'000 | \% | RM'000 | RM'000 | \% | RM'000 | RM'000 | \% |
| Revenue (note A9) | 73,862 | 67,891 | 8.8 | 30,173 | 52,387 | (42.4) | 104,035 | 120,278 | (13.5) |
| Other income (note A10) | 12,913 | 861 | 1399.8 | 78 | 23 | 239.1 | 12,991 | 884 | 1369.6 |
| Direct cost | $(70,886)$ | $(73,214)$ | (3.2) | $(26,617)$ | $(39,892)$ | (33.3) | $(97,503)$ | $(113,106)$ | (13.8) |
| Segment profit/(loss) | 15,889 | $(4,462)$ | 456.1 | 3,634 | 12,518 | (71.0) | 19,523 | 8,056 | 142.3 |
| Finance cost | (810) | (952) | (14.9) | (26) | $(1,297)$ | (98.0) | (836) | $(2,249)$ | (62.8) |
| Depreciation and amortisation | $(1,503)$ | $(2,846)$ | (47.2) |  |  |  | $(1,503)$ | $(2,846)$ | (47.2) |
| Inventories written off/down | (696) | $(2,218)$ | (68.6) |  |  |  | (696) | $(2,218)$ | (68.6) |
| Impairment on other \& trade receivables | (918) | (237) | 287.3 |  |  |  | (918) | (237) | 287.3 |
| Disposal on PPE | (178) | (19) | 836.8 |  | - |  | (178) | (19) | 836.8 |
| Share of results of associates | 814 | 689 | 18.1 |  | - |  | 814 | 689 | 18.1 |
| Loss on disposal of subsidiary | $(1,169)$ | $(3,774)$ | (69.0) |  | - |  | $(1,169)$ | $(3,774)$ | (69.0) |
| Income tax expenses | 296 | (198) | 249.5 | (822) | $(2,689)$ | (69.4) | (526) | $(2,887)$ | (81.8) |
| Segmental profit(lloss) after taxation | 11,725 | $(14,017)$ | 183.6 | 2,786 | 8,532 | (67.3) | 14,511 | $(5,485)$ | 364.6 |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

FOR THE QUARTER ENDED 31 DECEMBER 2017

## A11. OTHER SEGMENTAL INFORMATION (CONT'D)

Other than the items mentioned above which have been included in the statement of comprehensive income, there were no other income including investment income, provision for and write off of receivables and inventories, gain or loss on disposal of unquoted investments or properties, impairment of assets, gain or loss on derivatives and exceptional items for the current quarter ended 31 December 2017.

## A12. CARRYING AMOUNT OF REVALUED ASSETS

The valuations of property, plant and equipment ( $\mathfrak{F P P E}$ ) have been brought forward without amendment from the financial statement for the year ended 31 December 2016 except:-
a) During the quarter ended 30 September 2017, Labels Network Sdn. Bhd.(fLNSBÖ), a wholly-owned subsidiary of Grand-Flo entered into a Sale and Purchase Agreement for the disposal of property which resulted a loss on disposal of RM0.2 million. The loss on disposal of property is determined by comparing the proceeds from disposal with the carrying amount of property and is recognised as expense in the income statements. The amounts included in the revaluation surplus reserve are then transferred to retained earnings.
b) As at 31 December 2017, a valuation surplus of RM0.8 million arising from appraisal of land and building was credited to Revaluation Reserve in equity.

Other than the above, all PPE, except for land and building, are stated at cost less accumulated depreciation and less any impairment losses. Land and building are shown at fair values, based on valuations by external independent valuers, less subsequent accumulated depreciation on buildings and any accumulated impairment losses.

## A13. SUBSEQUENT EVENTS

There were no other material events subsequent to the end of the current quarter under review.

## A14. CHANGES IN COMPOSITION OF THE GROUP

There were no material changes in the composition of the Group for the financial period ended 31 December 2017 for the current quarter under review except for the following:-
a) Grand-Flo had on 19 October announced to Bursa securities that the Company proposed disposal of entire shareholding comprising 48,899,373 Simat Shares, representing approximately $12.31 \%$ equity interest in Simat, at a disposal price of Thai Baht ( $\tilde{\mathrm{T}} \mathrm{HB}$ dे 2.70 per shares for a total cash consideration of THB132,028,307 (equivalent to approximately RM16,715,840) (fProposed Disposal of Simat Sharesđ̈;

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## FOR THE QUARTER ENDED 31 DECEMBER 2017

## A14. CHANGES IN COMPOSITION OF THE GROUP (CONT'D)

The Proposed Disposal of Simat Shares had been completed on 9 November 2017 and Simat ceased to be an associate company of Grand-Flo.
b) LNSB had on 19 October 2017 entered into a Share Sale Agreement with Mr. Tan Huai Wei and Mr. Hôg Han Sua for the disposal of the Companyês entire shareholding comprising 240,000 ordinary shares and representing $80 \%$ of the issued and paid-up share capital of Kopacklabels (Pg) Sdn Bhd (f̌KPSBö̀) for a cash consideration of RM700,000.00. (fProposed Disposal of KPSB Sharesò)

The Proposed Disposal of KPSB Shares had been completed on 7 November 2017 and KPSB ceased to be a subsidiary company of Grand-Flo.

## A15. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingent liabilities or contingent assets of the Group during the quarter under review.

## A16. CAPITAL COMMITMENTS

There were no material commitments as at the end of the current quarter under review.

## A17. RELATED PARTY TRANSACTIONS

There were no related party transactions which would have a material impact on the financial position and the business of the Group during the current quarter under review except for the following:-

|  | Quarter <br> ended | Year-To-Date <br> ended |
| :--- | ---: | ---: |
| $\mathbf{3 1 / 1 2 / 2 0 1 7}$ |  |  |
| RM'000 |  |  | | $\mathbf{3 1 / 1 2 / 2 0 1 7}$ |
| ---: |
| RM'000 |

The above related party transactions are recurrent transactions of a revenue or trading nature and are at armés length entered in the ordinary course of business on terms not more favourable to the related party than those generally available to the public.

## GRAND-FLO BERHAD

(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

FOR THE QUARTER ENDED 31 DECEMBER 2017

## A18. STATUS OF UTILISATION OF PROCEEDS

a) Grand-Flo had on 20 June 2017 and 23 June 2017 disposed of $5.79 \%$ of share investment ( $23,000,000$ ordinary shares of Baht 1.00 each) in Simat for a total cash consideration of RM9,150,776 (THB76,590,000). The sale proceeds had been used to repay a 2 -year term loan of RM7,500,000. The status of utilisation of the sale proceeds is as follows:

| Utilisation up to 31.12.2017 | Projected <br> proceeds <br> utilisation <br> RM'000 | Actual <br> proceeds <br> utilisation <br> RM'000 | Balance <br> RM'000 |
| :--- | ---: | ---: | ---: |
| Working Capital | 1,651 | 1,651 | - |
| 2-year term loan | 7,500 | 7,500 | - |
| Total | 9,151 | 9,151 | - |

b) Grand-Flo had on 19 October 2017, 3 November 2017 and 7 November 2017 disposed of entire shareholding comprising 48,899,373 Simat Shares, representing approximately $12.31 \%$ equity interest in Simat, at a disposal price of THB2.70 per shares for a total cash consideration of RM16,019,025 (THB132,028,307). The status of utilisation of the sale proceeds is as follows:

| Utilisation up to 31.12.2017 | Projected <br> proceeds <br> utilisation <br> RM'000 | Actual <br> proceeds <br> utilisation <br> RM'000 | Balance <br> RM'000 |
| :--- | ---: | ---: | ---: |
| Working Capital | 16,019 | - | 16,019 |
| Total | 16,019 | - | 16,019 |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## FOR THE QUARTER ENDED 31 DECEMBER 2017

PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES FOR THE MAIN MARKET

## B1. REVIEW OF OVERALL PERFORMANCE

|  | Quarter Ended |  |  | Year-To-Date Ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 / 1 2 / 2 0 1 7}$ <br> RM'000 | $\mathbf{3 1 / 1 2 / 2 0 1 6}$ <br> RM'000 | Changes <br> $\%$ | $\mathbf{3 1 / 1 2 / 2 0 1 7}$ <br> RM'000 | $\mathbf{3 1 / 1 2 / 2 0 1 6}$ <br> RM'000 | Changes <br> \% |
|  | 30,454 | 21,738 | 40.1 | 104,035 | 120,278 | $(13.5)$ |
| Revenue | $(24,354)$ | $(15,347)$ | 58.7 | $(80,032)$ | $(90,127)$ | $(11.2)$ |
| Cost of sales | 6,100 | 6,391 | $(4.6)$ | 24,003 | 30,151 | $(20.4)$ |
| Gross profit | 5,389 | 63 | 8454.0 | 15,037 | $(2,598)$ | 678.8 |
| Profit/(loss) before taxation <br> ("PBT"/"(LBT)") | 5,825 | $(184)$ | 3265.8 | 14,511 | $(5,485)$ | 364.6 |
| Profit/(loss) after taxation ("PAT"/ <br> "(LAT)") |  |  |  |  |  |  |

The Group recorded revenue of RM30.5 million (2016: RM21.7 million) and PBT of RM5. 4 million (2016: RM0.1 million) for the quarter under review.

The Groupŝs revenue for the current quarter ended 31 December 2017 increased by $40.1 \%$ to RM30.5 million as compared to the previous year $\hat{\Phi}$ corresponding quarter mainly contributed by stronger sales in the Properties and EDCCS segments due to improved demand for both segments.

The Groupê PBT of RM5.4 million for the current quarter ended 31 December 2017 was increased by $8454.0 \%$ as compared to the previous year̂̂ corresponding quarter of RM0.1 million. The current quarter $\hat{\Phi}$ PBT included a gain on disposal of associates of RM7.2 million, a charge of impairment of subsidiaries of RM1.2 million and a charge of impairment of other receivable of RM0.7 million. Had the gain and impairments been excluded, the PBT would have been RM0.1 million.

B2. DETAILED ANALYSIS OF THE GROUP'S OPERATING SEGMENTS
i) EDCCS \& Labels

|  | Quarter Ended |  |  | Year-To-Date Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline 31 / 12 / 2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \hline 31 / 12 / 2016 \\ \text { RM'000 } \end{array}$ | Changes \% | $\begin{array}{r} \hline 31 / 12 / 2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \hline 31 / 12 / 2016 \\ \text { RM'000 } \end{array}$ | Changes \% |
| Revenue | 23,507 | 18,532 | 26.8 | 73,862 | 67,891 | 8.8 |
| Cost of sales | $(18,767)$ | $(13,586)$ | 38.1 | $(56,099)$ | $(52,524)$ | 6.8 |
| Gross profit | 4,740 | 4,946 | (4.2) | 17,763 | 15,367 | 15.6 |
| Profit/(loss) before taxation ("PBT"/"(LBT)") | 4,773 | (970) | 592.1 | 11,429 | $(13,812)$ | 182.7 |
| Profit/(loss) after taxation ("PAT"/ "(LAT)") | 5,359 | (966) | 654.8 | 11,725 | $(14,017)$ | 183.6 |

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

## FOR THE QUARTER ENDED 31 DECEMBER 2017

## B2. DETAILED ANALYSIS OF THE GROUP'S OPERATING SEGMENTS (CONT'D)

i) EDCCS \& Labels (cont'd)

For the current quarter under review, EDCCS and labels division recorded an increase in revenue of $26.8 \%$ as compared with the previous year $\hat{\Phi}$ corresponding quarter. This was mainly contributed by strong sales in certain public utilities, FMCG and semiconductors sectors of Grand-Floલ̂ EDCCS segment.

The division posted a PBT of RM4.8 million as compared to the PBT of RM1.7 million in preceding quarter mainly due to a gain on disposal of associates of RM7.2 million, a charge of impairment of subsidiaries of RM1.2 million and a charge of impairment of other receivable of RM0.7 million.

With the exclusion of the gain and impairments, the LBT would have been RM1.0 million for the current quarter as compared to PBT of RM1.7 million in the preceding quarter.
ii) Property Development

|  | Quarter Ended |  |  | Year-To-Date Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline 31 / 12 / 2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \hline 31 / 12 / 2016 \\ \text { RM'000 } \end{array}$ | Changes \% | $\begin{array}{r} \hline 31 / 12 / 2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \hline 31 / 12 / 2016 \\ \text { RM'000 } \end{array}$ | Changes \% |
| Revenue | 6,947 | 3,206 | 116.7 | 30,173 | 52,387 | (42.4) |
| Cost of sales | $(5,587)$ | $(1,761)$ | 217.3 | $(23,933)$ | $(37,603)$ | (36.4) |
| Gross profit | 1,360 | 1,445 | (5.9) | 6,240 | 14,784 | (57.8) |
| Profit before taxation ("PBT") | 616 | 1,033 | (40.4) | 3,608 | 11,214 | (67.8) |
| Profit after taxation ("PAT") | 466 | 782 | (40.4) | 2,786 | 8,532 | (67.3) |

Property development division@̂ revenue for the quarter under review/financial year-todate was mainly derived from the progress billings of The Glades and Vortex Business Park which was completed in 2017.

For the quarter under review, the division posted PBT of RM0.6 million as compared with PBT of RM1.3 million in the preceding quarter. The lower PBT was attributable to less progress billings recognised in the quarter under review.

## B3. COMMENTARY ON PROSPECTS

Going forward, the Board is optimistic that the EDCCS segment will contribute significantly to the Group, driven mainly by foreseeable higher software content and hardware provisions to government-linked entities, retail and Fast-Moving Consumer Goods (FFMCGÖ).

The board is confident that property development division will remain profitable in the next financial year.
(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

FOR THE QUARTER ENDED 31 DECEMBER 2017

## B4. TAXATION

|  | Quarter <br> ended | Year-To-Date <br> ended |
| :--- | ---: | ---: |
| $\mathbf{3 1 / 1 2 / 2 0 1 7}$ |  |  |
| RM'000 | $\mathbf{3 1 / 1 2 / 2 0 1 7}$ |  |
| RM'000 |  |  |

The Group $\hat{\Phi}$ effective tax rate for the current quarter is lower than the statutory tax rate of $24 \%$ mainly due to the reversal of deferred tax liabilities arises from the disposal of property, plant and equipment.

Domestic income tax is calculated at the Malaysian statutory tax rate of 24\% (2016: $24 \%$ ) of the estimated assessable profit for the quarter.

## B5. STATUS OF CORPORATE PROPOSALS AS AT 26 FEBRUARY 2018

There were no corporate proposals announced but not completed as at 26 February 2018, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report.

## B6. BORROWINGS

The borrowings of the Company as at 31 December 2017 were as follows:-

|  | $\begin{array}{r} \text { As at } \\ 31 / 12 / 2017 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { As at } \\ 31 / 12 / 2016 \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| Secured Short-term (due within 12 months): |  |  |
| Bankers' Acceptance / Factoring | 3,570 | 6,629 |
| Overdraft |  | 500 |
| Term loan | 809 | 3,636 |
| Hire purchase \& Lease payables | 121 | 135 |
|  | 4,500 | 10,900 |
| Secured Long-term (due after 12 months): |  |  |
| Term loan | 1,792 | 8,094 |
| Hire purchase \& Lease payables | 9 | 216 |
|  | 1,801 | 8,310 |
| Total Borrowings | 6,301 | 19,210 |

There was no unsecured borrowing for the current quarter. All borrowings were denominated in Ringgit Malaysia.
(607392-W)

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

FOR THE QUARTER ENDED 31 DECEMBER 2017
B6. BORROWINGS (CONT'D)
The effective annual interest rates at the reporting date for borrowings are as follows:-

|  | 2017 | 2016 |
| :---: | :---: | :---: |
|  | \% | \% |
| Bankers' Acceptance | 3.83 Ï 5.49 | 3.83 Ï 5.49 |
| Overdraft | 7.00 ï 7.25 | 7.00 ï 7.25 |
| Term loan | 3.75 Ï 8.10 | 3.75 Ï 8.10 |
| Hire purchase \& Lease payables | 2.40 ï 3.61 | 2.40 ï 3.61 |

## B7. MATERIAL LITIGATION

The Directors are not aware of any material litigations or claims against the Group and Company as 26 February 2018, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report.

## B8. PROPOSED DIVIDEND PAYABLE

There was no dividend proposed in respect of the current financial year during the financial period under review.

B9. EARNINGS PER SHARE

## (a) Basic earnings per share

The basic earnings per share is calculated based on Group $\hat{\mathscr{S}}$ net profit attributable to the owners of the Company divided by the weighted average number of ordinary shares in issue during the period as follows:-

| Quarter | Year-To-Date |
| ---: | ---: |
| Ended | Ended |
| $31 / 12 / 2017$ | $31 / 12 / 2017$ |


| Net profit attributable to ordinary equity holders of the parent (RMФ00) | 5,587 | 13,179 |
| :---: | :---: | :---: |
| Weighted average number of ordinary shares in issue (毋00) | 475,378 | 474,622 |
| Basic earnings per share (sen) | 1.18 | 2.78 |

(b) Diluted earnings per share

Diluted earnings per share is not applicable as there were no potential ordinary shares in issue for the current quarter and cumulative quarter.

